

TheNextD Launches Latin American Strategical Partnership with AERUM

Agreement Will Offer AERUM's Portfolio to TheNextD Customers

BOCA RATON, June 20th, 2022 – TheNextD has today announced a South American business partnership with the leading technology company AERUM (<https://aerum.es>). Under this partnership, TheNextD will enrich AERUM's solutions with their top-notch expertise in Artificial Intelligence applied to video analytic and smart recognition of faces, license plates and fingerprints.

AERUM offers turnkey technological solutions with support and maintenance throughout their useful life. Their professionals have 25 years of experience in the world of security and more than 40 years in the world of aviation, having executed operations and projects in Algeria, Austria, Spain, Greece, Hong Kong, Latvia, Portugal, United Kingdom, Romania and South Africa.

TheNextD provides customer relationships, consultancy, on-site & remote support, and managed & monitoring services throughout the region. This will not only assist local clients with having the right planning and implementation of this solution but also maximize their utilization with high levels of availability and great customer services 24x7 in Spanish and Portuguese.

Joe Martinez, AERUM's Chief Operating Officer, commented that "With the relevance Latin America has been taking in the world, it's very important to us to expand our business in this market hand-by-hand with TheNextD, company whose seasoned professionals have more than 20 years of experience implementing and running mission critical high-tech systems within private and governmental business, on top of knowing the culture and way of doing business in this part of the world."

Ricardo Viaggio, Sales and Business Development Partner of TheNextD, commented that "AERUM comes to enrich our portfolio of Smart Cities and Public Safety through their state-of-the-art turn key solutions of mission critical systems to secure land and sea country borders. Together, we'll be in an unmatched situation to position this second-to-none technology in the government environment."

AERUM's clearly one of the top Innovative Sellers we've been looking for in our strategy to be leaders in the security field offering a distinguish value-add to Visionary Buyers who are eager to enjoy the advantages of this great solution seamlessly integrated to their security platform.